

STUDIO LEGALE  
**PADOVAN**

Company Profile

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Studio Legale Padovan approaches its work with professionalism and passion. For over 20 years we have been helping Italian and international companies develop their businesses both in Italy and around the world.

Founded by partner Marco Padovan, the firm offers high quality specialist services in various areas of law.

Today we are considered a leading authority, in particular, on International Trade Compliance matters and for giving advice to General Contractors acting for institutions, companies and operators.



# Our Strengths

## Technical expertise and wide-ranging experience

Our clients choose us both for our **extensive expertise** and for our **strategic approach** to managing **complex issues**, as well as our **attention to detail** in implementing the right solutions.

## Our approach to client service

We **always listen** carefully to our clients, taking the time to understand the specific needs and objectives of the companies we assist and the markets in which they operate. We find **efficient solutions** to help mitigate legal and compliance risks, ensuring full compliance with both national and international rules and regulations. This approach has allowed us to become valued **longstanding advisers** and **partners** to many leading multinationals.

## International perspective

We work alongside **our clients around the world**, supporting the setup, growth and consolidation of Italian businesses operating in **international markets**, and assisting foreign companies with entering the **Italian market**. **Multiculturalism** has always set our firm apart: today we have more than 40 professionals, working in seven different languages.

## Global network

We have a presence on four continents due to our 'best friends' network and membership of the **Legal Netlink Alliance**, an influential group of independent law firms with over 2.000 lawyers in the US and Europe, as well as via the **European Association of Trade & Investment Control Compliance Attorneys [AT+ICA]**, Europe's premier network of lawyers with expertise in export control, international economic sanctions, and investment control.

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**+20 years in practice**

**+40 professionals**

**7 languages spoken**

**8 areas of expertise**

**lawyers in network**  
**+3000**



# Areas of expertise

CONSTRUCTION AND INFRASTRUCTURE

INTERNATIONAL TRADE COMPLIANCE

CUSTOMS LAW AND SUPPLY CHAIN MANAGEMENT

CORPORATE, COMMERCIAL AND M&A

DISPUTE RESOLUTION

ADMINISTRATIVE LAW

DOMESTIC AND INTERNATIONAL ANTI-MONEY LAUNDERING

BANKING AND FINANCE

## SLP Academy

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# Construction and Infrastructure

Studio Legale Padovan regularly assists construction companies and design specialists, both in Italy and internationally, in the context of highly complex public works and infrastructure projects, such as the design and construction of subways, railways, roads, dams, power plants, hospitals, mines and industrial plants.

We assist clients with all stages of projects, from their participation in tenders (including analysing tenders and drafting agreements, such as temporary association agreements, and subcontracting and support arrangements), to contract awards and representation in any disputes arising.

The firm also has considerable experience in private works contracts, and, in particular, in real estate development projects. In this context we provide clients with assistance on negotiating contracts, seeking planning permission and managing related litigation.

The team has particular experience of dealing with international financial institutions (bilateral and multilateral) allowing us to support clients involved in international projects. The firm is an **affiliate member** of the **Fédération Internationale Des Ingénieurs-Conseils (FIDIC)** and a **Full Member** of the **DRBF (Dispute Resolution**

**Board Foundation)**, while our specialist professionals have an in-depth understanding of the application of FIDIC-based contracts and other related issues.

We also have impressive expertise in the corporate aspects of infrastructure projects, including joint ventures, relationships with partners, and interactions between general contractors and subcontractors.

Our extensive experience also extends to project finance. Team members have a track record of handling project finance matters in Italy, as well as internationally, in China, Turkey, Sierra Leone, Uganda, Morocco, Egypt, Serbia, the UAE, Brazil and Argentina.

Studio Legale Padovan has been ranked for many years in leading directory **The Legal 500** for **Real Estate and Construction** and is also recognised in the **Lexology Index** for work in the **Construction** sector.

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Affiliate Member

# International Trade Compliance

Our International Trade Compliance practice, at a European and wider international level, provides a first-class offering in compliance matters relating to international trade in goods and services, including:

- export control measures
- import restrictions
- international economic sanctions
- customs law
- the regulation of international trade impacting military supplies and chemicals
- the regulation of supply chain due diligence

For many years, Studio Legale Padovan has been recognised as a leading firm in **Chambers & Partners** Europe Guide for compliance and is now ranked in **band 2**. We are also highlighted in **The Legal 500** EMEA rankings.

The firm is a member of the **European Association of Trade & Investment Control Compliance Attorneys [AT+ICA]**, the first European network of lawyers specialising in export control, international economic sanctions and investment control. The network has 17 members representing major European countries, as well as Turkey and Israel.

Attorney Marco Padovan was the first President of [AT+ICA] and served a second term in office in 2024.

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# Customs Law and Supply Chain Management

The international movement of goods requires extensive **advance planning of supply chains** in order to evaluate and, where possible, reduce the impact of **sanctions, tax and environmental regulations** on their flow, as well as **to expedite trade**, while still guaranteeing an accurate calculation of border taxes and ensuring compliance with **safety and ethical requirements** imposed by the European Union and national legislation.

The professionals in our Customs Law & Supply Chain Management practice take a multidisciplinary and strategic approach to providing ongoing, **project-based support** to both companies and customs agents.

This is aimed at:

- **optimising internal procedures** for customs management, including determining the preferential **origin and classification of goods**, and additional customs requirements, such as those arising from the carbon border adjustment mechanism (**CBAM**), the EU forced labour regulations and the deforestation regulation (**EUDR**)
- **Streamlining trade flows**, including support with customs approved **locations and special regimes**, and with obtaining certifications like **AEO, REX** and **Authorised Exporter**
- **Submitting appeals to the customs authorities** in order to obtain binding decisions, as well as providing **legal assistance** in the course of **disputes** with the public authorities following investigations into import and export operations

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# Corporate Commercial and M&A

Our Corporate, Commercial and M&A team has considerable experience in cross-border mergers and acquisitions, as well as drafting and negotiating commercial contracts, and assisting with all aspects of corporate and commercial law.

The firm regularly acts for domestic and international clients both in Italy and abroad, including multinationals and listed companies, SMEs and innovative startups across a range of industry sectors such as construction, energy and infrastructure, engineering, automotive, real estate, banking, finance and aerospace.

## Our work encompasses:

- Corporate transactions (including mergers and acquisitions, spin offs, capital increases, sales and leasing of companies and business units, and investment agreements), as well as the drafting and negotiation of ancillary agreements and carrying out extensive legal due diligence
- Drafting and negotiating commercial contracts covering both Italian and international operations, including, for example, those relating to work and services, sale, purchase, distribution, supply, logistics, toll manufacturing and consignment stock, as well as agreements for the protection and exploitation of intellectual and industrial property rights
- Assisting with all aspects of general corporate and commercial law, including corporate secretarial work and preparing key corporate documentation, such as organisational and management models under Legislative Decree 231 of 2001
- Providing advice on the interpretation and application of legislation relating to the Government's exercise of its special powers in sectors like defence and national security, energy, transport and communications (the so-called Golden Power)



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Studio Legale Padovan has been ranked in **The Legal 500** EMEA guide for **Commercial, Corporate and M&A** for many years.







# Dispute Resolution

We regularly assist individuals and legal entities in Italy and internationally at every stage and level of legal proceedings, before all the judicial authorities in Italy and in both domestic and international arbitrations.

Our work includes:

- **Litigation proceedings** in Italy at all levels of the courts, as well as assisting clients internationally thanks to our extensive network of trusted contacts across the world
- **Arbitration proceedings** in Italy administered by established bodies such as the Milan Arbitration Chamber and *hoc* proceedings
- **Arbitration proceedings internationally** under the rules laid down by major bodies such as the ICC and the AAA (ICDR)
- **Customs litigation** following investigations by the Customs and Monopolies Agency concerning the classification, origin and value of goods, as well as in relation to compliance with customs procedures. well as in relation to compliance with customs procedures
- **Administrative and criminal litigation** relating to breaches of the laws governing international trade and international economic sanctions
- **Litigation before the Administrative Judge** at all levels and handling administrative appeals
- **Mediations**, whether voluntary or ordered by the courts

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# Administrative Law

The Administrative Law team is expert in both traditional areas of **administrative**, **public economic** and **constitutional law**, and in key **interdisciplinary areas** such as **environmental law** and **financial markets** regulation.

We have considerable **experience across the board, acting for public and private clients on procedural issues, negotiations with the authorities and in litigation proceedings.**

## **Our main areas of expertise include:**

- Public contracts, including advising on the contracting process and execution of contracts
- Public services
- Publicly held company matters
- Administrative procedures
- Anti-corruption law
- Transparency
- Administrative sanctions
- Matters involving independent administrative authorities
- Financial markets assistance, including in connection with the Supervisory Authorities' exercise of their powers
- The incompatibility regime covering offices, appointments and consultancy, including in relation to the assignment of positions and advice to PA personnel, as well as with the assignment of positions and consultancy supplied by the PA to external parties
- Assistance with matters of criminal liability involving administrative law (such as crimes against the Public Administration, environmental crime etc.)
- Assistance in matters relating to fiscal responsibility
- Arbitration proceedings
- Environmental law
- Land governance

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# Domestic and International Anti-Money Laundering

Our firm offers comprehensive legal advice and assistance in relation to anti-money laundering legislation and the provisions covering the obligations of relevant parties.

This includes:

- **Advising on the compliance of relevant entities, such as banks and financial intermediaries, with anti-money laundering procedures**, often as part of co-ordinated assistance spanning broader compliance requirements (in particular those related to international trade)
- **Assisting these organisations' clients with assessing the risks associated with the fulfilment of their legal obligations**, including identifying beneficial ownership and evaluating their operations in the context of money laundering prevention requirements
- **Acting for affected entities** and their representatives in connection with **sanctions procedures**
- **Training for organisations** covered by anti-money laundering legislation

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# Banking and Finance

In the field of banking and finance our firm provides assistance that is fully up to date with the latest legislative and regulatory developments, and specifically tailored to the needs of our clients (including financial intermediaries, industrial companies and investors).

In particular we have a focus on the following areas:

- **Credit operations.** Our expertise covers ordinary credit, corporate and acquisition finance; land credit and mortgage financing; ship finance; venture capital and private equity
- **Financial regulatory compliance.** This includes compliance with the requirements of the Supervisory Authorities, with particular attention to anti-money laundering, international trade restrictions (sanctions) and banking transparency
- **Trade finance.** We regularly advise on international payments and guarantees, documentary credit, bank guarantees and bonds (bid, advance payment and performance bonds), as well as standing letters of credit
- **Structured finance.** The team's expertise encompasses securitisation, bond issuances and derivatives contracts
- **Financial Litigation.** Our firm has extensive experience of protecting the interests of investors in litigation relating to investment contracts and derivatives
- **Bank assurance reports**







## **TRAINING COURSES**

- Construction Law and International Contracts
- Banking and Financial Compliance
- Export Control and International Economic Sanctions
- Customs Duty
- Corporate Risk Management
- Internationalisation and Foreign Markets
- International Negotiation
- Anti-Money Laundering and Counter-Terrorist Financing

# SLP Academy

## Innovation and Knowledge

Studio Legale Padovan supports companies in facing the challenges of international business operations by means of our own SLP Higher Education Academy.

Over recent years hundreds of managers and specialist practitioners have participated in our training courses, honing their professional skills and abilities.

Numerous companies and financial services institutions have also benefited from our training programmes, tailored to specific business needs.

Our training coordinators are **all professionals at Studio Legale Padovan and experts who are specialists in their disciplines**: highly qualified and able to provide bespoke training with a pragmatic and business-oriented approach.

## Specialist and bespoke training courses

We develop training programmes and bespoke courses tailored to the specific needs of our clients, with a focus on client objectives, as well as the most appropriate format, delivery method, duration and timescale.

These courses can be scheduled as multiple modules delivered over several weeks, and/or provided as on-the-job training—given in person or remotely – in whatever way we can best provide the support that companies need in the context of their

business operations.

The firm also actively collaborates with prestigious academic and professional institutions in organising specialist courses and Masters programmes.

Since 2017 we have been operating as a member of the Scientific Council and providing lecturers for the **Masters in Contract, Claim and Delay Management in Construction Works**, which is organised by the Fratelli Pesenti Master School at Milan Polytechnic.

## Funded training

All our training programmes can potentially benefit from the assistance provided by the Interprofessional Funds for Continuing Education: Fondimpresa, Fondirigenti, PMI Training Fund, Banking and Insurance Fund, as well as other relevant interprofessional funds.

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# The Team

Our team comprises professionals with extensive experience and prestigious academic backgrounds, who are ready to devise innovative and customised solutions to meet the needs of our clients. We work in synergy, combining our varied skills in order to successfully address the most complex legal challenges.

Please scan the QR Code to learn more about our professionals and their profiles.



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## Affiliate



Affiliate Member



## Ranking



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